



Financial Services Guide (Part Two)

5 August 2015

Your Adviser

Rodney Johnstone

Authorised Representative No. 243345

I am an authorised representative of Total Financial Solutions Australia Limited (TFSA), AFS License No 224954.

I am employed by B & W Additions Pty Ltd, which is a corporate authorised representative of TFSA, Representative No 267299.

The services I can provide:

- Wealth Creation
- Financial Planning
- Investment Planning
- Retirement Planning
- Superannuation And Rollovers
- Life Insurance
- Estate Planning
- Portfolio and Insurance Reviews

The products I can advise you on:

- Deposit Products
- Risk Insurance
- Managed Investments
- Securities
- Superannuation
- Margin Lending
- SMSF

My education qualifications and experience:

- Bachelor of Business (Applied Economics)
Warrnambool Institute of Advanced Education
- Diploma of Financial Planning
FPA
- Graduate Diploma in Applied Finance & Investments
Securities Institute of Australia

Memberships

- Certified Financial Planner – FPA
- Senior Fellow - Financial Services Institute of
Australia
- Senior Associate – ANZIIF
- Certified Insurance Professional

How to find me:

My office is located at:
Level 11, 50 Market Street
Melbourne VIC 3000

If you would like an appointment to discuss your financial needs and objectives in more detail, please contact me by:

Phone: (03) 9629 1433
Fax: (03) 9629 2314
Email: rjohnstone@bwadditions.com.au
Mail: PO Box 200, Collins Street West
Melbourne VIC 8007

Referrals

If you were referred to me, I may pay the person who referred you between \$0 and \$550 (incl GST). I may also pay the person who referred you a one off and/or annual payment calculated as a percentage of the initial and ongoing remuneration paid by the product issuer.

If you were referred to me by any third party the specific referral arrangements applicable to your referral will be set out clearly in the Statement of Advice.